



## **Newsletter – Spring 2009 Edition**

*Just a note...*

We are thrilled with the exciting changes taking place at Central Business Park this year. Not only did Parallax Production Studios take occupancy of Building A, formerly occupied by Nextwave, but they reeled in a \$60 million dollar contract from New Castle Entertainment to do work on several films in production.

Everest Institute moved into their newly renovated building on the west campus, but due to their upcoming expansion, we are already increasing the size and capacity of the parking lot for that campus. The really good news is, with all of those students, the deli couldn't have opened at a better time. Watch for news of all the improvements coming to CBP this Spring, and thank you for helping us get 2009 off to a great start!

## **Think Green...**

### **Eco Friendly Floor Covering – SCI Brings Green indoors**

Jim Robinson, President of SCI Floor Coving, Inc. is busier than ever, despite the impact the recession is having on construction in Michigan. They have a loyal customer base and a solid reputation which is carrying them through the slow down. "SCI has helped customers realize the best in floor covering solutions for over 40 years. Our goal is to provide eco friendly products and services having standards of quality, value and performance not typically found in our industry". Jim feels this is more important than ever when quality, sensitivity to environmental concerns and service give companies a competitive edge. "We've taken a leadership role in recycling by transporting removed carpet and cushion by trailers to Shaw Evergreen Facilities, instead of in landfill sites". Robinson says that in the majority of cases old carpet and pad is recycled into new, and SCI has been able to reduced refuse to landfill sites by 70%.



SCI has occupied 25,000 square feet of space in Central Business Park for seven years providing 90% of the floor covering work throughout the park. They stock and install all floor covering materials including, carpet, vinyl, VCT, laminate, wood, ceramic and specialty floors, and service four primary market segments, commercial office, multi-family-apartments, new home construction/residential and insurance restoration. SCI also represents all major floor covering manufacturers and is recognized as one of the largest dealers in southeast Michigan.

SCI has over 80 installation crews available to handle just about any floor covering project from the smallest repair to the largest building. Robinson points out that they also have the ability to lift or move systems furniture, and in many cases can provide installation services during evenings, weekends or holidays so that interruptions to the daily business of their customers is minimized.

“We have worked to integrate the best and newest technology using software that allows us to receive and print customers’ architectural prints via e-mail, and use computer based take-off and estimating tools to insure the most economical solutions”. SCI Floor Covering takes great interest in meeting customer expectations consistently by doing what it takes to simplify the process and make doing business a pleasurable experience.

[www.scifloorcovering.com](http://www.scifloorcovering.com)

## **New Tenants Take Risks – Don’t Believe the Hype...** **CBP Gains Occupancy in spite of Michigan’s soft real estate industry**

*Central Location Key to DP Resources’ Ability to Branch Out*

DP Resources owner Melvin Jones thinks that now is the time to expand his diabetic testing supplies wholesale company into Michigan. DP Resources is a Baltimore, Maryland based whole sale supplier with clients in Indianapolis, Cincinnati and Troy. “Central Business Park offered a unique office and shipping combination space that allowed us to cut down on shipping costs to the clients we serve in Ohio, Indiana and Michigan” said Jones. We believe Michigan is going to be the key to success in expanding further in the Midwest.

DP Resources leased an office and warehouse in Building R and took occupancy in early May.

### ***United Mobile Power Wash – Keeping it Clean***



With everything from construction to energy going green, Bridget and Gordon Mahrle believe that clean can be green as well. They brought Bridget’s father’s power washing company, founded in 1987 in Grand Rapids into the new millennium, and a whole new territory. “Today, United Mobile Power Wash, Inc. services all of Ohio and Michigan”, says Gordon Mahrle. We keep it green with environmentally friendly cleaning products and we are DEQ approved”.

The Mahrles came to Central Business Park this Spring from Royal Oak. “We liked the more competitive rental rates, the park setting, and especially the space”, Mahrle says. United Mobile relies on their truck and fleet washing business for year round revenue, but has continued to grow the deck, concrete, and building power washing businesses. Now, they clean everything from robotics to dumpsters, and degrease everything in between. Mahrle claims that what gives them their competitive edge is their old fashioned approach to providing good service and the flexibility to take on all kinds of projects.

[www.wekeepitclean.com](http://www.wekeepitclean.com)

### **Sprinkler Company Springs into Growth Mode**

*Shambaugh & Son – An Emcor Company in the News*



Shambaugh and Son, with corporate offices in Fort Wayne, Indiana is one of the original Central Business Park tenants. Shambaugh's Detroit Fire Protection branch office was established by Dave Walsh, Vice President, in 1984. Their offices were moved to Central

Business Park in building S in 1987, and expanded in 2007. “We have enjoyed the services of the park throughout our 22 years and look forward to working with the current PRS management staff to provide improvement ideas and network with the current and future businesses in the Park”, Walsh said.

According to Walsh, Shambaugh has also expanded their service offerings to the mechanical and electrical arenas, locally. He is excited that Shambaugh is in the process of acquiring Dyna Electrical and Pace Mechanical -- 2 local companies with great reputations, especially in service and inspection, to augment their fire protection core business.

Shambaugh now provides mechanical, electrical, fire protection, food process, process controls, temperature controls, performance contracting and refrigeration services. “We’ve grown” says Walsh, “to become a single source, fully integrated, design-build construction engineering firm. We can provide complete project planning, design and construction services for commercial, industrial, institutional and process projects throughout the USA. We are the 6th largest MEP Specialty Contractor in the US, and together with EMCOR, we’re #1 in the World”.